

# To improve the lives of patients by creating & developing innovative antibody products



## Approved Partnered Products Solid Financial Base

DARZALEX<sup>®</sup> (daratumumab) / DARZALEX FASPRO<sup>™</sup> (daratumumab & hyaluronidase-fihj)<sup>1</sup>, Kesimpta<sup>®</sup> (ofatumumab)<sup>2</sup>, TEPEZZA<sup>®</sup> (teprotumumab)<sup>3</sup> Arzerra<sup>®</sup> (ofatumumab)<sup>4</sup>



## Our Own Clinical Pipeline Potential first-in-class / Best-in-class

Tisotumab vedotin<sup>5</sup>, epcoritamab<sup>6</sup>, DuoBody-PD-L1x4-1BB (GEN1046)<sup>7</sup>, DuoBody-CD40x4-1BB (GEN1042)<sup>7</sup>, HexaBody<sup>®</sup>-DR5/DR5, DuoHexaBody<sup>®</sup>-CD37 (GEN309)<sup>6</sup> & DuoBody<sup>®</sup>-CD3x5T4 (GEN1044)<sup>6</sup>



## Partner-owned Programs in the Clinic Programs Built on Genmab's Innovation

15 in clinical development with partners with royalty streams for Genmab should they come to market. Includes 7 DuoBody products with Janssen



## Technologies & Preclinical R&D Engine: Powerhouse of Innovation

DuoBody tech., HexaBody tech., DuoHexaBody tech., HexElect<sup>®</sup> tech. & Rich preclinical pipeline incl. HexaBody-CD38 (GEN3014)<sup>8</sup>



## Our Three-pronged Strategy

- Focus on core competence
- Turn science into medicine
- Build a profitable & successful biotech



## Our Vision

By 2025, our own product has transformed cancer treatment and we have a pipeline of knock-your-socks-off antibodies



Proprietary technologies allow us to build a world-class pipeline

Match in-house expertise with strategic partnerships



Deep insight into antibody biology & disease targets

Strong pipeline of first-in-class / best-in-class products

### 2020 Guidance

| Income Statement   | DKKM              | USDM <sup>9</sup> |
|--------------------|-------------------|-------------------|
| Revenue            | 9,250 – 9,850     | 1,423 – 1,515     |
| Operating expenses | (3,850) – (3,950) | (592) – (608)     |
| Operating income   | 5,350 – 5,950     | 823 - 915         |

<sup>9</sup>USD 1.00 = DKK 6.50

DKK  
**96B**  
~USD 14B<sup>10</sup>  
2019 year-end market cap

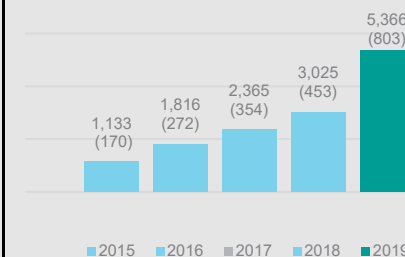
<sup>10</sup>USD 1.00 = DKK 6.6759

DKK  
**2,728M**  
~USD 408M<sup>10</sup>  
2019 operating expenses  
87% invested in R&D

DKK  
**5,366M**  
~USD 803M<sup>10</sup>  
2019 revenue  
77% increase vs 2018

DKK  
**10,971M**  
~USD 1,643M<sup>10</sup>  
2019 year end cash position

### Revenue MDDK (~MUSD<sup>10</sup>)



# Innovation Powerhouse

## Genmab Proprietary<sup>11</sup> Products

| Product                                       | Target       | Rights                   | Indications                                       | Most Advanced Dev. Phase |   |      |    |     |      |
|---|--------------|--------------------------|---|--------------------------|---|------|----|-----|------|
|   |              |                          |   | Pre-clin.                | I | I/II | II | III | Apr. |
| Tisotumab vedotin                             | TF           | 50:50 Genmab<br>Seagen   | Cervical cancer<br>Ovarian cancer<br>Solid tumors |                          |   |      |    |     |      |
| Epcoritamab                                   | CD3,<br>CD20 | 50:50 Genmab<br>AbbVie   | Hem. malig.                                       |                          |   |      |    |     |      |
| DuoBody-PD-L1x4-1BB                           | PD-L1, 4-1BB | 50:50 Genmab<br>BioNTech | Solid tumors                                      |                          |   |      |    |     |      |
| DuoBody-CD40x4-1BB                            | CD40, 4-1BB  | 50:50 Genmab<br>BioNTech | Solid tumors                                      |                          |   |      |    |     |      |
| HexaBody-DR5/DR5                              | DR5          | Genmab                   | Solid tumors                                      |                          |   |      |    |     |      |
| DuoHexaBody-CD37                              | CD37         | 50:50 Genmab<br>AbbVie   | Hem. malig.                                       |                          |   |      |    |     |      |
| DuoBody-CD3x5T4                               | 5T4          | 50:50 Genmab<br>AbbVie   | Solid tumors                                      |                          |   |      |    |     |      |
| IND/CTAs in 2020: HexaBody-CD38 <sup>12</sup> |              |                          |   |                          |   |      |    |     |      |

## Products Created by Genmab<sup>13</sup>

|              |        |                           |  |  |  |  |  |  |  |
|--------------|--------|---------------------------|--|--|--|--|--|--|--|
| Daratumumab  | CD38   | Janssen <sup>14</sup>     | MM<br>AL Amyloidosis<br>Non-MM blood cancers |  |  |  |  |  |  |
| Ofatumumab   | CD20   | Novartis <sup>14,15</sup> | RMS  |  |  |  |  |  |  |
| Teprotumumab | IGF-1R | Horizon <sup>14</sup>     | TED<br>dcSSc                                 |  |  |  |  |  |  |

## Partner-owned products incorporating Genmab's Innovation<sup>16</sup>

|  |                 |                     |   |  |  |  |  |  |  |
|--|-----------------|---------------------|---|--|--|--|--|--|--|
| Amivantamab  | EGFR, cMet      | Janssen             | NSCLC                                   |  |  |  |  |  |  |
| Teclistamab  | BCMA, CD3       | Janssen             | R/R MM                                  |  |  |  |  |  |  |
| Camidanlumab tesirine  | CD25            | ADC<br>Therapeutics | R/R Hodgkin<br>lymphoma<br>Solid tumors |  |  |  |  |  |  |
| PRV-015 (AMG 714)  | IL-15           | Provention Bio      | Celiac disease                          |  |  |  |  |  |  |
| Mim8   | FIX(a), FX      | Novo Nordisk        | Hemophilia A                            |  |  |  |  |  |  |
| Talquetamab  | GPRC5D, CD3     | Janssen             | R/R MM                                  |  |  |  |  |  |  |
| JNJ-63709178   | CD123, CD3      | Janssen             | AML                                     |  |  |  |  |  |  |
| JNJ-63898081   | PSMA, CD3       | Janssen             | Solid tumors                            |  |  |  |  |  |  |
| JNJ-67571244   | CD33, CD3       | Janssen             | R/R AML; MDS                            |  |  |  |  |  |  |
| JNJ-70218902   | Undisclosed     | Janssen             | Solid tumors                            |  |  |  |  |  |  |
| HuMax-IL8  | IL8             | BMS                 | Adv. cancers                            |  |  |  |  |  |  |
| Lu AF82422   | alpha-synuclein | Lundbeck            | Parkinson's                             |  |  |  |  |  |  |
| ~20 active pre-clinical programs Partnered & proprietary programs: HuMab, Duo-Body, DuoHexaBody and HexaBody |                 |                     |   |  |  |  |  |  |  |

# Products & Technologies

## Tisotumab vedotin

- ADC in development to treat solid tumors
- Very favorable data, Ph 2 cervical cancer
- Ph 2 studies in ovarian & other solid tumors
- 50:50 agreement w/ Seagen

## HexaBody-DR5/DR5 (GEN1029)

- Proprietary antibody therapeutic
- Phase 1/2 trial in solid tumors

## Epcoritamab (DuoBody-CD3xCD20)

- Bispecific antibody created w/ DuoBody tech
- Phase 1/2 trial in B-cell malignancies
- 50:50 collaboration w/ AbbVie

## DuoBody-PD-L1x4-1BB (GEN1046)

- Bispecific antibody created w/ DuoBody tech
- Phase 1/2 trial in solid tumors
- 50:50 agreement w/ BioNTech

## DuoBody-CD40x4-1BB (GEN1042)

- Bispecific antibody created w/ DuoBody tech
- Phase 1/2 trial in solid tumors
- 50:50 agreement w/ BioNTech

## DuoHexaBody-CD37 (GEN3009)

- Based on combo DuoBody & HexaBody
- FiH trial commenced
- 50:50 collaboration w/ AbbVie

## DuoBody-CD3x5T4 (GEN1044)

- Bispecific antibody created w/ DuoBody tech
- FiH trial commenced
- 50:50 collaboration w/ AbbVie

## Kesimpta (ofatumumab)

- SubQ formulation approved in US for RMS<sup>14</sup>
- In development by Novartis

**Founded:** 1999

**Exchanges:** CSE / Nasdaq

**Symbol:** GMAB

**Shares outstanding:** 65,545,748

**Market Cap as of Nov. 24, 2020:**

DKK 145B (~USD 23,076M)

## DARZALEX (daratumumab) / DARZALEX FASPRO (daratumumab & hyaluronidase-fihj)

- First-in-class CD38 antibody
- Approved in certain territories for various multiple myeloma (MM) indications<sup>14</sup>
- First & only SC CD38 antibody approved
- In development by Janssen
- 2019 net sales by Janssen: \$2,998M, DKK 3,132M royalties to Genmab

## TEPEZZA (teprotumumab)

- Dev. & manufactured by Horizon Therapeutics
- Approved in US for thyroid eye disease<sup>14</sup>
- Created under collaboration with Roche
- Under terms of agreement with Roche, Genmab to receive mid-single digit royalties on sales

## DuoBody Platform

- Bispecific antibody technology platform
- Potential in cancer, autoimmune, infectious, cardiovascular, central nervous system diseases & hemophilia
- Multiple commercial & research collaborations

## HexaBody Platform

- Enhanced potency antibody technology platform
- Broadly applicable technology that builds on natural antibody biology

## DuoHexaBody Platform

- Antibody technology that combines
- DuoBody & HexaBody platforms
- Creates bispecific antibodies with target-mediated enhanced potency

## HexElect Platform

- Antibody technology platform inspired by HexaBody platform
- Combines dual targeting with enhanced selectivity & potency

## Executive Management:

Jan G. J. van de Winkel, Ph.D. President & CEO

Anthony Pagano, EVP & CFO

Judith Klimovsky M.D., EVP & CDO

Anthony Mancini, EVP & COO

<sup>11</sup>Certain product candidates in development with partners, as noted

<sup>12</sup>Genmab is developing HexaBody-CD38 in an exclusive worldwide license and option agreement with Janssen Biotech, Inc.

<sup>13</sup>Out-licensed products marketed by partner

<sup>14</sup>See local country prescribing information for precise indications

<sup>15</sup>Also approved as Arzerra for certain CLL indications, not in active clinical development

<sup>16</sup>Products under development by a third-party incorporating Genmab's technology and innovation.