

To improve the lives of patients by creating & developing innovative antibody products



2 marketed products

DARZALEX[®] marketed in the US, Europe, Japan & other countries
Arzerra[®] marketed globally¹



3 proprietary technologies

DuoBody[®] bispecific platform
HexaBody[®] technology
HexElect[™] technology



~20 pre-clinical projects

Extensive partnered & own pre-clinical pipeline incl. DuoBody-CD40x4-1BB



Solid financial base

Allows for building capabilities to market own product in future



4 proprietary clinical programs

Tisotumab vedotin, enapotamab vedotin (HuMax[®]-AXL-ADC), HexaBody-DR5/DR5, DuoBody-CD3xCD20



2 categories of cancer

Generate products to treat both solid tumors & hematological cancers



3 office locations

Facilities in Denmark, the Netherlands & USA



28 INDs

Investigational new drug applications filed by Genmab & partners in 18 years

DKK
63B

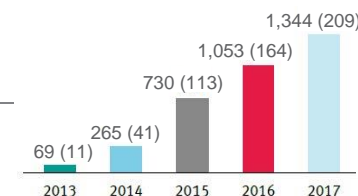
~USD 10M²
2017 year end market cap

DKK
2,365M

~USD 367²
2017 revenue
30% increase versus 2016

Operating Result

MDKK (~MUSD²)



DKK
1,021M

~USD 159M²
2017 operating expenses
34% increase versus 2016

DKK
5,423M

~USD 842M²
2017 year end cash position

2018 Guidance

Income Statement	DKKM	USDM ²
Revenue	2,700 – 3,100	419 - 482
Operating expenses	(1,400) – (1,600)	(217) – (249)
Operating income	1,300 – 1,500	202 - 233

²USD 1.00 = DKK 6.4377



Our Three-pronged Strategy

Focus on core competence
Turn science into medicine
Build a profitable & successful biotech



Our Vision

By 2025, our own product has transformed cancer treatment and we have a pipeline of knock-your-socks-off antibodies

Executive Management:

Jan G. J. van de Winkel
Ph.D. President & CEO

David A. Eatwell FCCA
Executive Vice President & CFO

Judith Klimovsky M.D.
Executive Vice President & CDO

Founded: 1999, IPO: 2000

Exchange: NASDAQ
OMX Copenhagen A/S

Symbol:

GEN

ADR ticker Symbol:

GMXY

Stock information as of November 14, 2018:

Market cap:

~DKK 57 Bn (~USD 8,572 M)

Shares outstanding:

61,489,983

¹See Arzerra "At-A-Glance" on following page for additional information

Robust Product Pipeline and Passion for Innovation

Development for Marketed & Genmab Proprietary Products

Product	Disease Indications	Development Phase				
		Pre-clinical	I	I/II	II	III
Daratumumab BTD Target: CD38, Partner: Janssen (2 – MM)	Multiple myeloma (MM) Amyloidosis Non-MM blood cancers					
Ofatumumab (OMB157) BTD (CLL) Target: CD20, Partner: Novartis	Relapsing multiple sclerosis (RMS) (SubQ)					
Tisotumab vedotin Target: TF, Partner: Seattle Genetics	Cervical cancer Ovarian cancer Solid tumors					
Enapotamab vedotin (HuMax-AXL-ADC) Target: AXL	Solid tumors					
HexaBody-DR5/DR5 Target: DR5	Solid tumors					
DuoBody-CD3xCD20 Targets: CD20, CD3	Hematological malignancies					

Additional Shots on Goal

Teprotumumab (RV001) BTD Target: IGF-1R, Partner: River Vision	Graves' orbitopathy					
HuMax-IL8 Target: IL8, Partner: BMS	Advanced cancers					
Camidanlumab tesirine (ADCT-301) Target: CD25, Partner: ADCT	Lymphoma Solid tumors AML or ALL					
JNJ-61186372 Targets: EGFR, cMET, Partner: Janssen	Non-small-cell lung cancer (NSCLC)					
JNJ-63709178⁴ Targets: CD3, CD123, Partner: Janssen	AML					
JNJ-64007957 Targets: BCMA, CD3, Partner: Janssen	Relapsed or refractory MM					
JNJ-64407564 Targets: CD3, GPRC5D, Partner: Janssen	Relapsed or refractory MM					
Lu AF82422 Target: α-Synuclein, Partner: Lundbeck	Parkinson's Disease					
~20 Active Pre-clinical programs incl., DuoBody-CD40x4-1BB	Proprietary programs: HuMab, HuMab-ADC, DuoBody, DuoBody-ADC & HexaBody Partnered programs: HuMab, DuoBody & HexaBody					

⁴ As per clinicaltrials.gov, trial currently on hold due to Grade 3 event.

Products in development: [Daratumumab](#), [Ofatumumab](#), [Tisotumab vedotin](#), [HuMax-AXL-ADC](#), [HexaBody-DR5/DR5](#), [DuoBody-CD3xCD20](#), [Pre-clinical programs](#), [Technologies](#)

At-A-Glance – SELECTED PRODUCTS

DARZALEX® (daratumumab)³

- First-in-class CD38 antibody in dev. to treat cancer
- Approvals:
 - US & EU, monotherapy for double refractory MM & in combo w/ Velcade®, melphalan & prednisone for newly diagnosed MM pts ineligible for ASCT
 - US, EU & Japan, in combo w/ Revlimid® & dex or Velcade® & dex for RRMM
 - US in combo w/ Pomalyst® & dex for pts w/ MM who have received at least 2 prior therapies
- Multiple Phase III studies ongoing in MM & amyloidosis
- Early stage studies ongoing in other indications
- Subcutaneous formulation in development
- Collaboration with Janssen
- 2017 net sales reported by Janssen; \$1,242M

Tisotumab vedotin

- Antibody-drug conjugate (ADC, antibody coupled to a cell-killing agent) in dev. to treat solid tumors
- Ph II studies ongoing in cervical cancer & solid tumors
- 50:50 co-development with Seattle Genetics

Enapotamab vedotin (HuMax®-AXL-ADC)

- ADC in development to treat solid tumors
- Ph I/II clinical study for six types of solid tumors ongoing

DuoBody-CD3xCD20

- Proprietary bispecific antibody created with Genmab's DuoBody technology
- Phase I/II clinical trial in B-cell malignancies started

³See local country prescribing information for precise indications

Arzerra® (ofatumumab)³

- Human CD20 antibody in dev. to treat cancer & autoimmune disease
- Approved in certain territories for certain CLL indications. On January 22, 2018 announced that Novartis intends to transition Arzerra from commercial availability to limited availability via compassionate use programs in non-US markets.
- 2 Ph III studies w/ low dose subcutaneous in relapsing multiple sclerosis fully recruited
- Collaboration with Novartis

HexaBody-DR5/DR5

- Proprietary antibody therapeutic created with Genmab's HexaBody technology
- Composed of two non-competing HexaBody molecules that target two distinct DR5 epitopes
- Phase I/II clinical trial in solid tumors started

Pre-Clinical Programs

- Broad pre-clinical pipeline of ~20 programs including DuoBody-CD40x4-1BB, DuoBody-PD-L1x4-1BB & DuoHEXaBody-CD37
- Pre-clinical pipeline includes both partnered products & in-house programs based on our proprietary technologies
- Multiple INDs expected to be submitted over coming years

TECHNOLOGIES

DuoBody® Platform

- Genmab's proprietary bispecific antibody tech.
- Generates bispecific antibodies that can bind to two targets or different epitopes on one target
- Potential application in cancer, autoimmune, infectious, cardiovascular, CNS diseases & hemophilia
- Multiple ongoing commercial & research collaborations

DuoHexaBody™ Technology

- Bispecific antibodies w/ target-mediated enhanced hexamerization
- Dual targeting + enhanced potency
- Combines DuoBody & HexaBody tech.

HexaBody® Technology

- Genmab's proprietary technology designed to increase the potency of antibodies
- Potential application in cancer and infectious diseases
- Broadly applicable tech. that builds on natural antibody biology

HexElect™ Technology

- Two co-dependent antibodies w/ target-mediated enhanced hexamerization
- Dual targeting + enhanced potency & selectivity
 - Co-dependent unlocking of potency
 - New target space, previously inaccessible