

To improve the lives of patients by creating & developing innovative antibody products



2 marketed products

DARZALEX® marketed in the US, Europe & other countries
Arzerra® marketed globally



2 proprietary technologies

DuoBody® bispecific platform
HexaBody® technology



>20 pre-clinical projects

Extensive partnered & own pre-clinical pipeline



23 INDs

Investigational new drug applications filed by Genmab & partners in 17 years



9 products in clinical development by Genmab and its partners

Daratumumab & ofatumumab in late stage clinical development
Tisotumab vedotin & HuMax®-AXL-ADC in early stage clinical development



2 categories of cancer

Generate products to treat both solid tumors & hematological cancers



3 office locations

Facilities in Denmark, the Netherlands & USA



>200 FTE

Highly experienced & skilled employees

DKK

70.8B

2016 year end market cap

DKK

763M

2016 operating expenses
32% increase versus 2015

DKK

1,816M

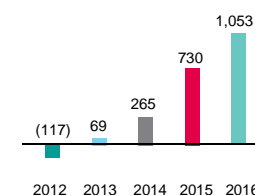
2016 revenue
60% increase versus 2015

DKK

3,922M

2016 year end cash position

Operating Result MDKK



2017 Guidance

Income Statement	DKKM	USDM*
Revenue	1,900 – 2,150	309 - 341
Operating expenses	(1,000) – (1,100)	(159) – (174)
Operating income	900 – 1,100	143 - 174
Cash position at end of year*	>4,500	>714

*Cash, cash equivalents, and marketable securities
USD 1.00 = DKK 6.3038



Our Three-pronged Strategy

Focus on core competence
Turn science into medicine
Build a profitable & successful biotech

Executive Management:

Jan G. J. van de Winkel
Ph.D. President & CEO
David A. Eatwell FCCA
Executive Vice President & CFO
Judith Klimovsky M.D.
Executive Vice President & CDO

Founded: 1999, **IPO:** 2000
Exchange: NASDAQ
OMX Copenhagen A/S

Symbol:

GEN

ADR ticker Symbol:

GMXAY

Stock information as of November 8, 2017:

Market cap:
~DKK 75 Bn (~USD 11,711 M)
Shares outstanding:
61,163,142

Robust Product Pipeline and Passion for Innovation

Further Development for Marketed Products

Product	Disease Indications	Development Phase				
		Pre-clinical	I	II	III	
Daratumumab Target: CD38, Partner: Janssen	BTD Multiple myeloma (MM) Amyloidosis Natural Killer/T-Cell Lymphoma (NKTCL), Nasal Type Myelodysplastic Syndromes (MDS) Solid tumors					
Ofatumumab Target: CD20, Indication: Cancer Partner: Novartis	Follicular lymphoma (FL)					
Ofatumumab (OMB157) Target: CD20, Indication: AI Partner: Novartis	Relapsing multiple sclerosis (RMS) (SubQ)					

Antibody Powerhouse

Product	Disease Indications	Development Phase				
		Pre-clinical	I	I/II	II	III
Tisotumab vedotin Target: TF	Solid Cancers					
HuMax-AXL-ADC Target: AXL	Solid Cancers					
Teprotumumab (RV001) Target: IGF-1R Partner: River Vision	BTD Graves' orbitopathy					
AMG 714 Target: IL-15 Partner: Celimmune (sublicensed from Amgen)	Celiac Disease					
ADCT-301 (HuMax-TAC-ADC) Target: CD25 Partner: ADCT	Lymphoma Acute myeloid leukemia (AML) or acute lymphoblastic leukemia (ALL)					
JNJ-61186372 Targets: EGFR, cMET Partner: Janssen	Non-small-cell lung cancer (NSCLC)					
JNJ-63709178 Targets: CD3, CD123, Partner: Janssen	Acute Myeloid Leukemia (AML)					
JNJ-64007957 Targets: BCMA, CD3 Partner: Janssen	Relapsed or refractory MM					
> 20 Active Pre-clinical programs incl., HexaBody-DR5/DR5, DuoBody-CD3xCD20	Proprietary programs: HuMab, HuMab-ADC, DuoBody, DuoBody-ADC & HexaBody Partnered programs: HuMab, DuoBody & HexaBody					

At-A-Glance – SELECTED PRODUCTS

DARZALEX® (daratumumab)

- First-in-class CD38 antibody in dev. to treat cancer
- Marketed as monotherapy in US & EU for double refractory MM
- Approved in US, EU & Japan in combo w/ Revlimid & dex or Velcade & dex for relapsed/refractory MM
- Approved in US in combo w/ Pomalyst & dex for pts w/ MM who have received at least 2 prior therapies
- Studies ongoing for all stages of MM & in solid tumors
- Collaboration with Janssen
- 2016 net sales by Janssen were \$572M

Tisotumab vedotin

- Antibody-drug conjugate (ADC, antibody coupled to a cell-killing agent) in dev. to treat solid tumors
- Ph II study in various solid tumors ongoing
- Ph II clinical study in cervical cancer announced
- License and collaboration with Seattle Genetics

HuMax®-AXL-ADC

- ADC in development to treat solid tumors
- Ph I/II clinical study for solid tumors ongoing

Arzerra® (ofatumumab)

- Human CD20 antibody in dev. to treat cancer & autoimmune disease
- Approved in certain territories for certain CLL indications
- 2 Ph III studies w/ low dose subcutaneous in RMS ongoing
- Collaboration with Novartis
- 2016 net sales by Novartis were \$46M

Pre-Clinical Programs

- Broad pre-clinical pipeline of >20 programs including HexaBody-DR5/DR5 & DuoBody-CD3xCD20
- Pre-clinical pipeline includes both partnered products & in-house programs based on our proprietary technologies
- Multiple INDs expected to be submitted over coming years

TECHNOLOGIES

DuoBody® Platform

- Genmab's proprietary bispecific antibody tech. platform
- Potential application in cancer, autoimmune, infectious, cardiovascular & CNS diseases
- Multiple ongoing collaborations incl. with Novartis, Novo Nordisk, Gilead & Janssen Biotech

Antibody-Drug Conjugates

- Monoclonal antibodies w/ potent toxic agents coupled to them
- Expanding development area or cancer immunotherapy

HexaBody® Technology

- Genmab's proprietary enhanced potency antibody tech. platform
- Broadly applicable tech. builds on natural antibody biology
- Pre-clinical proof-of-concept achieved
- Multiple research collaborations

Antibody Generation Technology Platforms

- UltiMab transgenic mouse technology
- OmniAb transgenic mouse & rat platforms
- MAB Discovery's rabbit antibody platform

Read more*

Products in development, [Daratumumab](#), [Ofatumumab](#), [Tisotumab vedotin](#), [HuMax-AXL-ADC](#), [Pre-clinical programs](#), [Technologies](#)

This document contains forward looking statements that involve significant risks and uncertainties. Discussion of which can be found in Genmab's annual report at genmab.com. v081117